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Have you ever wondered what foundational attributes are essential for overcoming your career giants, withstanding the storms, and enjoying the journey? The purpose is to provide students, leaders (aspiring or current), executives, and health-care providers at all levels a practical guide for transitioning from obscurity to the leadership limelight. This is an overview of what colleges, universities, and internal organizational development programs don't tell you. Many leaders are unprepared for their journey, don't understand the process and are overcome by the giants. Essentially, set up for failure. Conquering the Giants: A Quick Guide for Leaders to Win the Battles and the Wars Along the Career Journey is a survival guide and insight as to how to enjoy the journey, survive in crocodile-infested waters, mitigate risks (i.e., giants), and succeed as leaders. Focal points include The Power of Influence Leadership Influence: Peace Through Strength The Ideal Executive Sponsor: Leading from the Front The Perfect Storm--When Organizational Norms and Core Values Clash Cultural Tug-of-War: Push versus Pull Relationship Management 101: The Value of Trust Grooming the Next-Gen Health-care Leader The Case for an Integrated Skillset: Improvement Outcomes Win Over Political Savvy Leveraging Talent for Optimal Success: A Leader's Guide for Selecting the Right Organization Career Tollgates: Times and Seasons for Next Level Leadership The Final Pearl: Signs of Leadership Regression Includes critical reviews. Professional Strategies, World-Class Advice, and Inside Tips on Finding Your Ideal Job "The Secrets of Executive Search provides real-world and proven techniques in an easy-to-read reference format. It is a must-read for anyone who will be managing human resources and/or managing their own career into the new millennium." Arthur E. Hobbs, former president, Human Resources, Raytheon Systems Co. "This book will definitely help job candidates at all levels. Not only does it contain career advice that is helpful in conducting your job search, but also for enhancing performance on the job." Libby Sartain, Senior Vice President, Human Resources and Chief People Yahoo! at Yahoo! Inc. "A very current career reference guide complete with job search tips on how to maximize the power of the Internet. It is easy to read, easy to understand, and it is filled with practical, effective techniques and advice. Once I began reading Secrets, I couldn't put it down." C. Douglas Mintmire, Vice President, Human Resources, Mary Kay Inc. "I've interviewed countless applicants who could have made the final cut if they had read this book. It makes all the right points clearly and concisely, and provides insights that will guide people on both sides of the hiring equation." W. L. Pendergrass, Vice President, Organization Resources Counselors, Inc. "The Secrets of Executive Search . . . is right on the money. In this day and age, professionals and executives need a personal development reference manual to help them manage their careers. And this is the one they should have!" James F. Nieves, Vice President, Human Resources, Children's Medical Center of Dallas "This is a down-to-earth reference guide that includes information many other career management books overlook. It combines the best advice from all worlds, from introspection to the practical side of how best to position yourself to get the job you really want." Richard T. Huntley, Executive Director, Williams Communications Solutions "Secrets is an extremely savvy snapshot of pragmatic advice for executives considering a career move. It brings into sharp focus the level of detail and preparation that are required for an executive to successfully reengineer his or her career." Douglas P. Thomas, Senior Manager, KPMG LLP The final word on what traits make for highly successful managers--and a detailed explanation of how to identify potential standout performers. Executive Intelligence is about the substance behind great leadership. Inspired by the work of Peter Drucker and Jim Collins, Justin Menkes set out to isolate the qualities that make for the 'right' people. Drawing on his background in psychology and bolstered by interviews with accomplished CEOs, Menkes paints the portrait of the ideal executive. In a sense, Menkes's work reveals an executive IQ--the cognitive skills necessary in order to excel in senior management positions. Star leaders readily differentiate primary priorities from secondary concerns; they identify flawed assumptions; they anticipate the different needs of various stakeholders and how they might conflict with one another; and they recognize the underlying agendas of individuals in complex exchanges. Weaving together research, interviews and the results of his own proprietary testing, Menkes exposes one of the great fallacies of corporate life, that hiring and promotion are conducted on a systematic or scientific basis that allows the most accomplished to rise to their levels of optimal responsibility. Finally, Menkes is a passionate advocate for finding and employing the most talented people, especially those who may have been held back by external assumptions. Product description Features: Fast shipping. 100% satisfaction guarantee. SIZE: 6" x 9" inches PAPER: Lined Paper PAGES: 120 COVER: Soft Paperback Cover This fun Account Executive notebook / journal is a perfect Account Executive notebook that you are looking for. It is a beautiful SOFT MATTE COVER stuffed with 120 blank lined pages duo sided college ruled sheets, also this Notebook/Journal is perfect for gel pen, ink or pencils Great size to carry everywhere in your bag, for work, high school, college, high quality blank lined paper journal. I Never Asked To Be the World's Best Account Executive notebooks are ideal gift for Coworker, wife, husband, boyfriend, girlfriend, family, christmas, valentine, birthday, graduation or beginning of the school year gift for Women and Girls This stylish and elegant notebook and writing journal has 120 Pages measuring 6" x 9" in size. It has a sturdy cover for a beautiful look and feel. It makes a great gift for Account Executive, coworkers, holiday, Christmas Gift, back to school, graduation, beginning of the school year, gift for women and girls for a motivational and inspirational boost. Create a special moment with this original present and put a smile on your loved one's face whenever they use it and have them think of you. Perfect Notebook/Journal for : Account Executive Gifts Birthday Gifts Valentine Gifts Holidays Gifts Summer Gifts Son Gifts Boyfriend Gifts Girlfriend Gifts Women Gifts Wife Gifts Gifts for Graduating Students Husband Gifts Coworker Gifts Journals & Planners Doodle Diaries Write & be Happy What you'll find inside The Busy Executive Diet. Lose that excess weight and keep it off for good--even with your hectic lifestyle! Executives face extraordinary stress and challenges to maintaining a healthy weight and lifestyle. Frequent travel, dinner meetings, and high

pressure jobs combine to create a difficult environment, both outside and inside the body, for sustaining healthy habits. Now an internationally successful financial executive who overcame these hurdles shares her secrets to: - Lose the extra weight without having to buy expensive diet products or go to weekly meetings - Regain energy and stamina - Look younger - Feel healthier - Never have to diet again The methods outlined in The Busy Executive Diet are proven ways of building better eating habits for sustained health that happen to also slim your waistline and give you a more youthful appearance. In addition to step by step advice and guidance, you'll also find a wealth of information about why it's been so difficult to lose weight and keep it off up until now. You'll also discover why the promises made by diets you've tried in the past were empty, and what you can do to avoid wasting time, money, and effort on unsustainable weight-loss schemes in the future. Instead, you'll learn how to replace those products with workable healthy habits that fit your lifestyle and work with your schedule, no matter how hectic. Stop the never-ending rollercoaster ride of weight loss and gain and instead find long-lasting health, vitality, and beauty through the power of making good food choices. It is all within your grasp! This book takes Theodore Roosevelt seriously as a man of ideas, a thinker who was deeply committed to addressing the problems of his generation. It also is a study of TR as a leader, one who used rhetoric and example to convince his fellow citizens that it was possible to reconcile the American tradition of individualism with a Progressive-inspired concern for the social good. Find the Executive Position that Gives You the Opportunity, the Challenges, And the Competitive Salary that You Deserve! In Search of the Perfect Job gives you the edge to land a job that matches your senior-level experience and status. Fully revised and updated for leaders committed to growth, it prepares you for the next step—whether you're making a career move, or want to take charge of your career so that you won't be blindsided by a downsizing or a “new broom.” “A highly motivating guide for executives seeking to make a move or readying themselves for that eventuality. If you master the tools provided, you will achieve your career goals.”—S. Gary Snodgrass, EVP & Chief HR Officer, Exelon Corporation “Every executive should buy this book! Clyde has accurately positioned executive recruiters as partners and one of the many tools in your search arsenal.”—Edward Santimauro, Senior Client Partner, Korn Ferry International “Lowtuter has distilled a lifetime of coaching into a wonderfully crafted owner's manual for executives committed to optimizing their careers.”—William A. Colaianni, VP/General Director, Wal-Mart Stores and Amigo Supermarkets, San Juan, Puerto Rico “Provides for the first time a concise introduction to general and multiplicative ideal theory, valid for commutative rings and monoids and presented in the language of ideal systems on (commutative) monoids.” Includes critical reviews. As the position of nonprofit ED becomes more demanding, there is a need for an up-to-date resource. This revised edition of the best-selling book is filled with management advice for succeeding as an executive director. This new edition includes thoroughly updated information and new content. It covers topics on timely issues and practical strategies including: Avoiding Burnout, Accountability, Professional Networking, Financial Literacy, Measuring Effectiveness, and much more. Ideal for ED's and board members, the book also includes new cases and stories from the field and “practical tips” sidebars. Studies estimate more than 75% of nonprofit executives will their positions in the next 5 - 10 years. What will you do when you need to recruit a new executive for your nonprofit's leadership team? Recruit your next CEO knowing that you have identified someone whose core competencies and values align with your strategic vision and mission. The final word on what traits make for highly successful managers—and a detailed explanation of how to identify potential standout performers. Executive Intelligence is about the substance behind great leadership. Inspired by the work of Peter Drucker and Jim Collins, Justin Menkes set out to isolate the qualities that make for the ‘right’ people. Drawing on his background in psychology and bolstered by interviews with accomplished CEOs, Menkes paints the portrait of the ideal executive. In a sense, Menkes's work reveals an executive IQ—the cognitive skills necessary in order to excel in senior management positions. Star leaders readily differentiate primary priorities from secondary concerns; they identify flawed assumptions; they anticipate the different needs of various stakeholders and how they might conflict with one another; and they recognise the underlying agendas of individuals in complex exchanges. Weaving together research, interviews and the results of his own proprietary testing, Menkes exposes one of the great fallacies of corporate life, that hiring and promotion are conducted on a systematic or scientific basis that allows the most accomplished to rise to their levels of optimal responsibility. Finally, Menkes is a passionate advocate for finding and employing the most talented people, especially those who may have been held back by external assumptions. Identifies the numerous tasks that modern managers must carry out and gives authoritative advice, supplemented by case studies, on how to perform efficiently and effectively The Proven, Professional Resume and Job Search Guide for Executives in the 100K and Above Salary Range This new, expanded edition of a classic bestseller supplements veteran career advisor William Montag's years of experience with the powerful online resources of CareerJournal.com, The Wall Street Journal's own career Web site. Let this handy resource be your own professional executive coach with up-to-the-minute advice on how to land your ideal executive job using proven high-visibility marketing techniques. The top-notch, real-world resume and cover letter samples inside will help you launch your search with the same competitive edge held by the top-level clients of Montag Associates. You'll learn how critical self-marketing is to your success and how to maximize your marketability by pairing the perfect cover letter with the right resume for any job opportunity. By combining the author's power packaging and patented Expansionist Theory(TM) methods with 24/7 online job search strategies you can outmarket, outsmart, and outclass the competition. Put your executive job search on the fast track with: * All the marketing techniques and online skills of professional executive career coaches * Up-to-date listings of the best career and job search sites on the Internet * Sample resumes accompanied by their own specially designed cover letters * Frequently asked questions and market-tested answers * Top ten rules for the twenty-first-century job market Product description Features: Fast shipping. 100% satisfaction guarantee. SIZE: 6"x 9" inches PAPER: Lined Paper PAGES: 120 COVER: Soft Paperback Cover This fun Executive Assistant notebook / journal is a perfect Executive Assistant notebook that you are looking for. It is a beautiful SOFT MATTE COVER stuffed with 120 blank lined pages duo sided college ruled sheets, also this Notebook/Journal is perfect for gel pen, ink or pencils Great size to carry everywhere in your bag, for work, high school, college, high quality blank lined paper journal. I Never Asked To Be The World's Best Executive Assistant notebooks are ideal gift for Coworker, wife, husband, boyfriend, girlfriend, family, christmas, valentine, birthday, graduation or beginning of the school year gift for Women and Girls This stylish and elegant notebook and writing journal has 120 Pages measuring 6" x 9" in size. It has a sturdy cover for a beautiful look and feel. It makes a great gift for Executive Assistant, coworkers, holiday, Christmas Gift, back to school, graduation, beginning of the school year, gift for women and girls for a motivational and inspirational boost. Create a special moment with this original present and put a smile on your loved one's face whenever they use it and have them think of you. Perfect Notebook/Journal for : Executive Assistant Gifts Birthday Gifts Valentine Gifts Holidays Gifts Summer Gifts Son Gifts Boyfriend Gifts Girlfriend Gifts Women Gifts Wife Gifts Gifts for Graduating Students Husband Gifts Coworker Gifts Journals & Planners Doodle Diaries Write & be Happy Strong leadership is essential for survival in today's competitive business environment. Yet it has been estimated that from 25 to 75 percent of top executives hired today fail. Such failures can cripple the organization and adversely affect its stakeholders. So how can senior-level positions be filled with leaders who fit the bill? The Center for Creative Leadership has studied executive selection for years. Its researchers have interviewed hundreds of executives, analyzed the decision-making styles of the people who make selections, and studied the latest management and psychological literature on the subject. Executive Selection draws on this research, and on the extensive experience of the authors in working with top-level management, to offer a series of steps that decision makers can follow to make better hiring decisions. After detailing who should be on the selection team, the book shows how this group of people can develop a systematic way to look at the organization, its environment, the open position, and the candidate requirements. The team thereby develops an image of the ideal candidate that can be used throughout the selection process. Next, advice is given on the best way to develop a good candidate pool and how to gather and use the right information to determine who should be hired. Finally, Executive Selection makes recommendations that will help ensure the new executive's successful transition into the organization and his or her continued development. In all, these steps represent a comprehensive, easy-to-follow system that takes the mystery out of selecting for success. The book's strategies for pinpointing the right person for the job apply to the selection of CEOs, officers, and others in the executive suite. Executives, boards of directors, and HR professionals can use these strategies to improve their selection processes. Investors can use them to assess the executive selections being conducted within companies of interest. And researchers can use them to garner ideas for additional work in the field. Managers must be able to express themselves concisely and engagingly in order to survive and thrive. This vital, timely book gives ambitious middle managers the tools they need to enhance their speaking and presenting ability, enabling them to make powerful impressions with their ideas. Includes invaluable tips and advice from over 200 top management executives. This monograph offers a theoretical foundation of the executive branch in Western democracies and argues that the tension between dominance and submission is maintained by the adoption of various forms of fuzziness, under which a guise of legality masks the absence of the substantive limitation of power. Who is the ideal executive to run a business? A mythical hero who can do it all perfectly all the time, single-handedly resolving paradoxes and incompatible goals with supreme ease, may come to mind. Yet, practical experience reveals that the “perfect” executive is as mythical as the unicorn. The rapidly evolving challenges of today's business world require a renaissance in reality-based executive leadership able to adapt to change, manage conflict, and deal with systems going out of sync – and everything is a system. The metamorphosis of the “ideal executive” has led to the only workable solution: a team of leaders with a mixture of managerial styles that complement each other. However, while an integrated team approach is optimal, the diversity of styles, thought, and background causes conflict that can be destructive. Addressing this challenge head-on with proven strategies that have worked around the world with unprecedented results, the Adizes Methodology gives leaders the tools to make conflict constructive by creating and sustaining the right culture to support diversity and complementary managerial styles on the same team. Step into the remaking of executive leadership to be relevant in this day and age, leading with a new paradigm shift.

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